Message Text

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FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT NIACT IMMEDIATE
INFO AMEMBASSY TEHRAN IMMEDIATE

CONFIDENTIAL STATE 035842

E.O. 11652: GDS

TAGS: USIRJC

SUBJECT: U.S.-IRAN JOINT COMMISSION: IMPRESSIONS OF RESULTS OF COMMITTEE MEETINGS; WRAP-UP FOR UNDER SECRETARY ROBINSON'S VISIT

FOR UNDER SECRETARY ROBINSON FROM SOBER

- 1. IN REVIWING RESULTS OF THE FIRST ROUND OF JOINT COMMITTEE MEETINGS AND IN PREPARING FOR YOUR FOLLOW-UP SESSION IN TEHRAN, I HAVE CERTAIN IMPRESSIONS WHICH I WANT TO SHARE WITH YOU AND RUD.
- 2. WITH EXCEPTION OF A FEW BRIGHT SPOTS, THE COMMITTEE MEETINGS HAVE NOT COME UP TO MY HOPES. ALTHOUGH WE HAVE SOME PHILOSOPHICAL HANG-UPS ON OUR SIDE, BY AND LARGE RESPONSE OF THE U.S. AGENCIES WHICH MUST TAKE BURDEN OF RESPONSIBILITY FOR IMPLEMENTING PROJECTS THAT WILL BE DEVELOPED WITH IRAN HAS BEEN ENTHUSIASTIC AND RAPID. THE CONFIDENTIAL

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PAGE 02 STATE 035842

MAIN PROBLEM LIES WITHIN THE GOI. THE SENSE OF URGENCY

AND EXPANSIVE IMAGINATION WITH WHICH THE SHAH GREETED OUR SUGGESTION FOR A JOINT COMMISSION, WHEN WE FIRST PUT IT TO HIM LAST SPRING, DOES NOT SEEM TO HAVE BEEN COMMUNICATED AS YET TO THE IRANIAN BUREAUCRACY

- 3. BY ANCIENT TRADITION, THE GOI FINDS IT DIFFICULT TO DEVELOP COOPERATION AMONG ITS AGENCIES AND INDIVIDUAL BUREAUCRATS. I HAVE NO DOUBT THAT ANSARY UNDERSTANDS THE SHAH'S POSITION AND THE IMPORTANCE OF THE COMMISSION. BUT AT LEAST SOME OF HIS SUBORDINATES SEEM TO VIEW IT AS SIMPLY ANOTHER OF THE 27 BILATERAL COMMISSIONS IN WHICH GOI PARTICIPATES. THIS ATTITUDE HAS TO BE CHANGED. OUR SPECIAL RELATIONSHIP WITH IRAN CALLS FOR MORE THAN THAT, AS DOES THE SPECIAL STRENGTH WHICH WE BRING TO THE TASK.
- 4. THIS MAY BE A SENSITIVE THING TO GET ACROSS, BUT I THINK YOU OUGHT TO BE PRETTY FRANK WITH ANSARY--DRAWING ESPECIALLY ON OUR UNDERSTANDING OF THE SPECIAL PRIORITY WHICH THE SHAH HIMSELF GIVES TO OUR COMMISSION. ANSARY NEEDS TO GET THE MESSAGE ACROSS TO ALL RELEVANT ELEMENTS OF THE IRANIAN BUREAUCRACY.
- 5. A COMMON PROBLEM OF COMMITTEE MEETINGS WAS IRANIAN INSISTENCE THAT RECOMMENDATIONS AND PROJECT PROPOSALS BE TAILORED TO THE WORK OF THE SINGLE IRANIAN MINISTRY WHICH HAPPENED TO PROVIDE THE LEADERSHIP FOR A GIVEN COMMITTEE. ANOTHER PROBLEM WAS THE LACK OF AUTHORITY GIVEN TO COMMITTEE HEADS, WHICH APPEARED TO US TO GO BEYOND WHAT WAS NECESSARY IN OBSERVING THE PRINCIPLE THAT RECOMMENDATIONS HAD TO BE AD REFERENDUM.
- 6. PERHAPS THE MOST DIFFICULT PROBLEM FOR USG TO DEAL WITH IS THE LACK OF SPECIFICITY OR SENSE OF FOCUS TO TOPICS BROUGHT UP BY THE IRANIANS. WE SHOULD TRY TO GET THEM TO DEVELOP PRIORITIES WHICH WILL PERMIT BOTH SIDES BETTER TO FOCUS OUR ENERGIES IN CARRYING OUT A NUMBER OF HIGHLY IMPORTANT PROJECTS TO OUR MUTUAL BENEFIT. A POTENTIALLY LARGE NUMBER OF LESSER PROJECTS ALSO WILL NEED TO BE ADDRESSED, BUT LET'S STRESS THE MAJOR ONES AT THE OUTSET SO AS TO SHOW THE WORLD HOW IMPORTANT OUR COLLABORATION CONFIDENTIAL

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PAGE 03 STATE 035842

CAN BE.

7. AS FOR THE FIRST ROUND OF COMMITTEE MEETINGS, FROM A REVIEW OF THEIR MINUTES THE BEST OPPORTUNITIES FOR PROGRESS IN MAJOR FIELDS HAVE BEEN IDENTIFIED IN NUCLEAR ENERGY AND AGRICULTURE. THIS MAY REFLECT FACT THAT WE HAVE HAD PRETTY GOOD CONTACT WITH THE IRANIANS IN THESE TWO SECTORS GOING BACK WELL BEFORE THE COMMITTEE MEETINGS. I WAS DIS-

APPOINTED WITH LACK OF SPECIFICITY ON FEASIBLE MAJOR PROJECTS BY THE ECONOMY AND FINANCE COMMITTEE--A LACK WHICH JOHN TABOR IDENTIFIED AS WELL. I HOPE YOU CAN HELP GALVANIZE SOMETHING BIG IN THE INDUSTRIAL FIELD. WE KNOW THE OPPORTUNITIES EXIST.

- 8. IN SEPARATE MESSAGES I AM SENDING YOU SUGGESTIONS FROM FOUR U.S. COMMITTEE HEADS, AS YOU REQUESTED, AND A FAIRLY COMPREHENSIVE FIRST CUT AT WHAT OUR JOINT COMMISSION MEETING HERE MARCH 3-4 WOULD LOOK LIKE. FOLLOWING SUMMARIZES ADDITIONAL SPECIFIC SUBJECTS I THINK YOU COULD USEFULLY PURSUE IN TEHRAN IF TIME PERMITS.
- 9. TECHNICAL COOPERATION AGREEMENT. WE HAVE PROPOSED DRAFT AGREEMENT AND GOI IS STUDYING IT. (EMBASSY TEHRAN HAS MESSAGES.) QUICK DECISION BY IRAN IS IMPORTANT IF USG AGENCIES ARE TO BE PROPERLY RESPONSIVE TO IRANIAN REQUIREMENTS. MOST COOPERATING U.S. AGENCIES ARE NOW EMBARRASSED BY FINANCIAL SQUEEZES; SOME WILL HAVE TO STAND STILL UNTIL FUNDING PROBLEM IS SOLVED. IN THIS CONNECTION, LEGISLATIVE TRAVEL RESTRICTIONS ARE ESPECIALLY ONEROUS. WE HOPE YOU CAN EXPLAIN IMPORTANCE OF AGREEMENT TO WORK OF COMMISSION AND ENCOURAGE GOI TO EXPEDITE COMMENT/CONCURRENCE. WE WOULD LIKE TO SIGN AGREEMENT BY TIME OF COMMISSION MEETING. FYI. WE DO NOT RULE OUT WILLINGNESS TO CONSIDER TEMPORARY AD HOC ARRANGEMENT IF GOI CANNOT FOCUS ON ISSUES IN SHORT TIME REMAINING. END FYI.
- 10. NONCOMMISSION CALLS BY ANSARY DURING HIS VISIT TO WASHINGTON. WE NEED TO KNOW WHAT APPOINTMENTS ANSARY WANTS US TO ARRANGE OUTSIDE OF COMMISSION MEETINGS, E.G., GOVERNMENT OFFICIALS, CONGRESSIONAL LEADERS, JOURNALISTS. FYI. ANSARY MAY PREFER TO WORK THROUGH IRANIAN EMBASSY CONFIDENTIAL

CONFIDENTIAL

PAGE 04 STATE 035842

HERE ON THIS, BUT WE WOULD WANT TO BE HELPFUL IN ANY WAY HE DESIRES. END FYI. EMBASSY TEHRAN COULD FOLLOW UP.

- 11. POSSIBLE ANSARY PUBLIC LUNCHEON MEETING: MESSAGE ON COMMISSION MEETING SCENARIO RAISES POSSIBILITY THAT LUNCH MIGHT BE HOSTED BY U.S. CHAMBER OF COMMERCE IN HONOR OF ANSARY. BEST POSSIBILITIES WOULD BE MARCH 4 OR 5. WE HAVE NOT REPEAT NOT CHECKED THIS OUT WITH U.S. CHAMBER AND DO NOT KNOW IF IT IS FEASIBLE. YOU COULD LET US KNOW WHETHER WE SHOULD GO AHEAD AND EXPLORE. ANOTHER POSSIBILITY IS THAT ANSARY MIGHT BE INVITED TO ADDRESS NATIONAL PRESS CLUB; THAT TOO IS NOT CHECKED OUT AND WE RAISE IT TO GET YOUR SENSE OF WHETHER WE SHOULD PURSUE IT AS TO FEASIBILITY.
- 12. MARCH 3 LUNCH. TABOR SOME MONTHS AGO EXPRESSED INTER-

EST IN HOSTING LUNCH FOR ANSARY HERE, AND HE WAS GIVEN AN ENCOURAGING (BUT NOT DEFINITE) RESPONSE. GOOD OPPORTUNITY WOULD PRESENT ITSELF ON MARCH 3, ESPECIALLY IF THE LUNCH HE PROPOSED IS NOT TOO SMALL. OTHERWISE, YOU MIGHT WISH TO HOST LUNCH ON EIGHTH FLOOR FOR MEMBERS OF THE IRANIAN DEL. DECISION CAN WAIT UNTIL YOUR RETURN, WHEN WE COULD DISCUSS THE OPTIONS.

13. BUSINESS COUNCIL. I DO NOT KNOW HOW MUCH FURTHER JOHN TABOR MAY HAVE PURSUED ESTABLISHMENT OF A U.S.-IRAN BUSINESSMEN'S GROUP SINCE HE CALLED ON YOU BEFORE HIS TRIP TO TEHRAN. AT THAT TIME HE TALKED OF SETTING UP SUCH A GROUP UNDER THE U.S. CHAMBER, WITH NAM NAMING A REPRESENTATIVE. YOU ARE PROBABLY MORE UP-TO-DATE THAN I AM. IT WOULD BE DESIRABLE TO MOVE AHEAD ON THIS SUBJECT, AIMING AT SOME ANNOUNCEMENT DURING COURSE OF THE COMMISSION MEETING HERE IF POSSIBLE. YOU COULD SOUND OUT ANSARY AND GET A BETTER IDEA OF WHAT MIGHT BE THE BEST COURSE, GIVEN THE IRANIAN CAPABILITY OF OPERATING IN A JOINT BUSINESS GROUP.

14. YOU HAVE QUITE AN AGENDA. I HAVE NOT FORGOTTEN THE MAJOR SPECIFIC PROJECTS WHICH YOU INTEND TO EXPLORE. GOOD LUCK.

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